



**Applied Regression Modeling:  
A Business Approach  
Chapter 1: Foundations  
Sections 1.5–1.7**

by Iain Pardoe

- Goal: estimate the population mean  $E(Y)$ .
- Best point estimate: the sample mean  $m_Y$ .
- How far off might we be? Can we quantify our uncertainty?
- Confidence interval: point estimate  $\pm$  uncertainty.
- Example: 80% confidence interval for  $E(Y)$  in home prices application is  $278.603 \pm 12.893 = (265.710, 291.496)$ .
- In other words, based on this dataset, we are 80% confident that the population mean home price is between \$266,000 and \$291,000.
- This leaves quite a bit of room for error (20%), so 90% and 95% intervals are more common.
- Question: will a 90% interval be narrower or wider than the 80% interval?

# Confidence interval for $E(Y)$

## 1.5 Interval estimation

### Interval estimation Confidence interval for $E(Y)$

Calculating confidence intervals  
Confidence interval interpretation

## 1.6 Hypothesis testing

## 1.7 Random errors and prediction

- Example: 80% confidence interval.
- $\Pr(-90^{\text{th}} \text{ percentile} < t_{n-1} < 90^{\text{th}} \text{ percentile}) = 0.80$   
where the 90<sup>th</sup> percentile comes from  $t_{n-1}$   
(t-distribution with  $n-1$  df).
- Question: why does an 80% interval require 90<sup>th</sup> percentiles? (draw a picture)

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- Question: why does an 80% interval require 90<sup>th</sup> percentiles? (draw a picture)
- Next step: plug in  $t_{n-1} = \frac{m_Y - E(Y)}{s_Y / \sqrt{n}}$ .
- Algebra ...

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where the 90<sup>th</sup> percentile comes from  $t_{n-1}$  (t-distribution with  $n-1$  df).
- Question: why does an 80% interval require 90<sup>th</sup> percentiles? (draw a picture)
- Next step: plug in  $t_{n-1} = \frac{m_Y - E(Y)}{s_Y / \sqrt{n}}$ .
- Algebra ...
- $\Pr(m_Y - 90^{\text{th}} \text{ percentile}(s_Y / \sqrt{n}) < E(Y) < m_Y + 90^{\text{th}} \text{ percentile}(s_Y / \sqrt{n})) = 0.80.$
- In other words, the 80% confidence interval can be written  $m_Y \pm 90^{\text{th}} \text{ percentile}(s_Y / \sqrt{n})$ .
- Question: what is the formula for a 90% interval?

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## 1.7 Random errors and prediction

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- Example: home prices  $Y_1, \dots, Y_{30}$ .
- Sample mean,  $m_Y$ , is 278.603.
- Sample standard deviation,  $s_Y$ , is 53.8656.
- Calculate an 80% confidence interval for  $E(Y)$ .

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- Example: home prices  $Y_1, \dots, Y_{30}$ .
- Sample mean,  $m_Y$ , is 278.603.
- Sample standard deviation,  $s_Y$ , is 53.8656.
- Calculate an 80% confidence interval for  $E(Y)$ .
- 90<sup>th</sup> percentile of  $t_{29}$  is 1.311.



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- Example: home prices  $Y_1, \dots, Y_{30}$ .
- Sample mean,  $m_Y$ , is 278.603.
- Sample standard deviation,  $s_Y$ , is 53.8656.
- Calculate an 80% confidence interval for  $E(Y)$ .
- 90<sup>th</sup> percentile of  $t_{29}$  is 1.311.
- $m_Y \pm 90^{\text{th}} \text{ percentile } (s_Y / \sqrt{n}) =$   
 $278.603 \pm 1.311 (53.8656 / \sqrt{30}) =$   
 $278.603 \pm 12.893 = (265.710, 291.496)$ .

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- Example: home prices  $Y_1, \dots, Y_{30}$ .
- Sample mean,  $m_Y$ , is 278.603.
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- 90<sup>th</sup> percentile of  $t_{29}$  is 1.311.
- $m_Y \pm 90^{\text{th}} \text{ percentile } (s_Y / \sqrt{n}) =$   
 $278.603 \pm 1.311 (53.8656 / \sqrt{30}) =$   
 $278.603 \pm 12.893 = (265.710, 291.496)$ .
- Calculate a 90% confidence interval for  $E(Y)$ .

# Confidence interval interpretation

## 1.5 Interval estimation

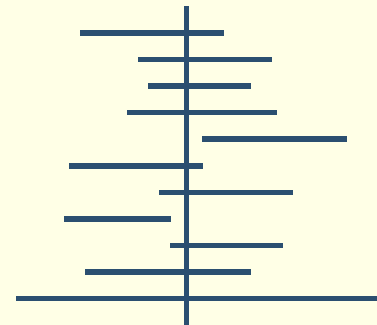
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- Loosely speaking: based on this dataset, we are 80% confident that the population mean home price is between \$266,000 and \$291,000.
- More precisely: If we were to take a large number of random samples of size 30 from a population of sale prices and calculate an 80% confidence interval for each, then 80% of those confidence intervals would contain the (unknown) population mean.
- E.g., 10 confidence intervals for samples from a population with  $E(Y)$  marked by the vertical line:



- 8 of the intervals contain  $E(Y)$ , while 2 don't.

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1.7 Random errors and prediction

- Confidence intervals tell us a range of plausible values for  $E(Y)$  with a specified confidence level.
- By contrast, hypothesis tests ask whether a particular value is plausible or not.
- Example: does a population mean of \$255,000 seem plausible given our sample of 30 home prices?

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- By contrast, hypothesis tests ask whether a particular value is plausible or not.
- Example: does a population mean of \$255,000 seem plausible given our sample of 30 home prices?
  - Upper-tail test: can we reject the possibility that  $E(Y) = 255$  in favor of  $E(Y) > 255$ ?

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- Example: does a population mean of \$255,000 seem plausible given our sample of 30 home prices?
  - Upper-tail test: can we reject the possibility that  $E(Y) = 255$  in favor of  $E(Y) > 255$ ?
  - Lower-tail test: can we reject the possibility that  $E(Y) = 255$  in favor of  $E(Y) < 255$ ?

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  - Upper-tail test: can we reject the possibility that  $E(Y) = 255$  in favor of  $E(Y) > 255$ ?
  - Lower-tail test: can we reject the possibility that  $E(Y) = 255$  in favor of  $E(Y) < 255$ ?
  - Two-tail test: can we reject the possibility that  $E(Y) = 255$  in favor of  $E(Y) \neq 255$ ?

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- Upper-tail test: *null hypothesis*  $NH: E(Y) = 255$  versus *alternative hypothesis*  $AH: E(Y) > 255$ .
- If  $NH$  is true, then the sampling distribution of the t-statistic  $= \frac{m_Y - E(Y)}{s_Y / \sqrt{n}}$  is  $t_{n-1}$ .
- Recall  $t_{n-1}$  has a bell-shape centered at zero with most of its area ( $\approx 95\%$ ) between  $-2$  and  $+2$ .
- So, if the value of the t-statistic is “not too far” from zero, we cannot reject  $NH$ .
- Conversely, a t-statistic much larger than zero favors  $AH$  (*larger* since this is an *upper-tail* test).
- How large does the t-statistic have to be before we reject  $NH$  in favor of  $AH$ ?



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- Conversely, a t-statistic much larger than zero favors  $AH$  (*larger* since this is an *upper-tail* test).
- How large does the t-statistic have to be before we reject  $NH$  in favor of  $AH$ ?
- *Significance level* (e.g.,  $5\%$ ) determines a *rejection region* beyond a *critical value* (e.g.,  $95^{\text{th}}$  percentile of  $t_{n-1}$ ).

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- Upper-tail test: *null hypothesis*  $NH: E(Y) = 255$  versus *alternative hypothesis*  $AH: E(Y) > 255$ .

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- t-statistic =  $\frac{m_Y - E(Y)}{s_Y / \sqrt{n}} = \frac{278.603 - 255}{53.8656 / \sqrt{30}} = 2.40$ .

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- Significance level = 5%.

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- Significance level = 5%.
- Critical value is the 95<sup>th</sup> percentile of  $t_{29}$  which is 1.699.

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- Significance level = 5%.
- Critical value is the 95<sup>th</sup> percentile of  $t_{29}$  which is 1.699.
- Since t-statistic (2.40) > critical value (1.699), we reject  $NH$  in favor of  $AH$ .

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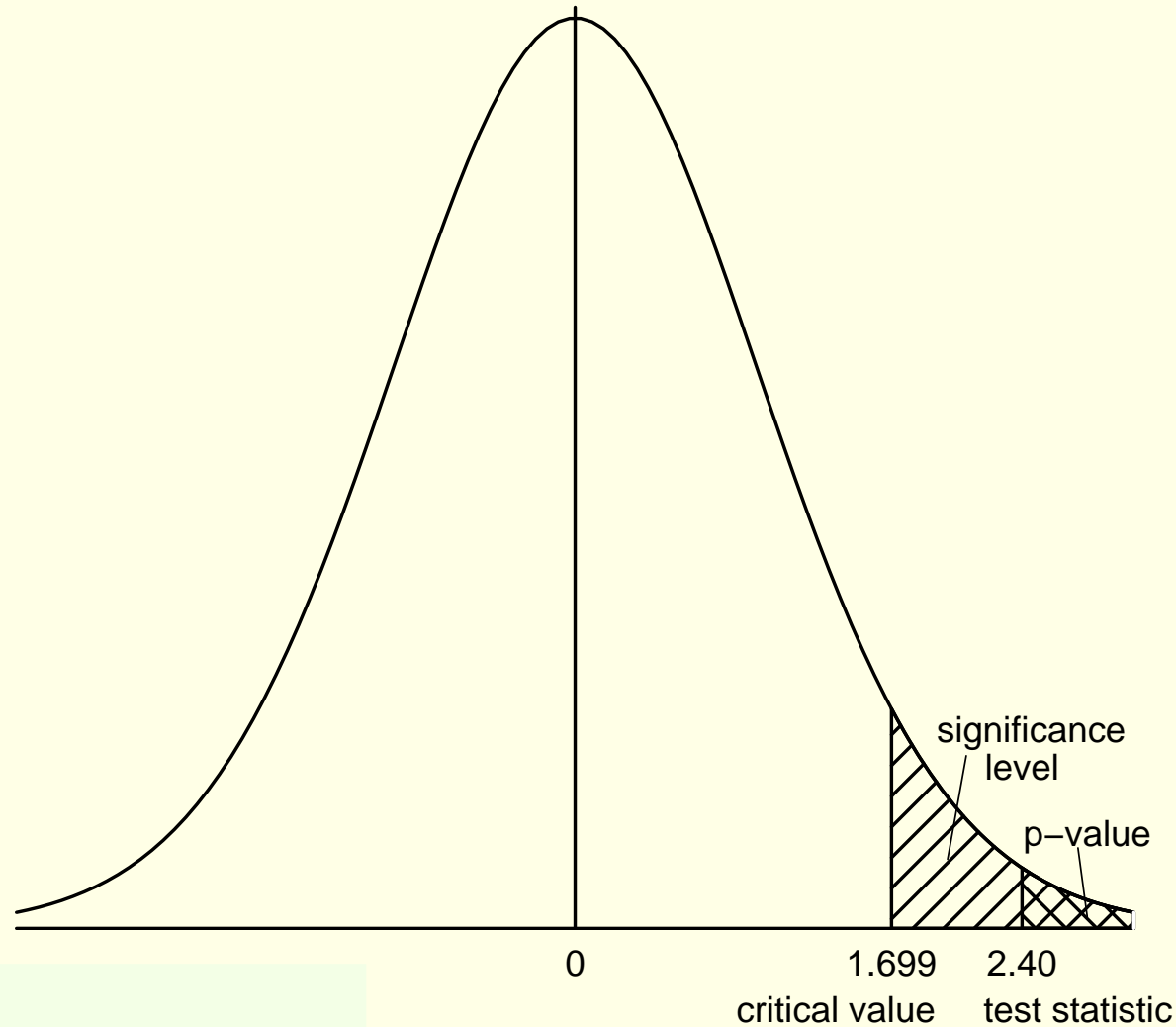
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- Significance level = 5%.
- Critical value is the 95<sup>th</sup> percentile of  $t_{29}$  which is 1.699.
- Since t-statistic (2.40) > critical value (1.699), we reject  $NH$  in favor of  $AH$ .
- In other words, the sample data suggest that the population mean is greater than \$255,000 (at a 5% significance level).

# Hypothesis test for home prices example

Test stat. is in rejection region,  $p\text{-value} < \text{signif. level}$ :



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- So, if the upper-tail area beyond the t-statistic is “not too small,” we cannot reject  $NH$ .
- Conversely, a very small upper tail-area favors  $AH$ .
- How small does the upper-tail area, called the *p-value*, have to be before we reject  $NH$  in favor of  $AH$ ?

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- Conversely, a very small upper tail-area favors  $AH$ .
- How small does the upper-tail area, called the *p-value*, have to be before we reject  $NH$  in favor of  $AH$ ?
- Smaller than the significance level (e.g., 5%).

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- Upper-tail test: *null hypothesis*  $NH: E(Y) = 255$  versus *alternative hypothesis*  $AH: E(Y) > 255$ .

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- Significance level = 5%.
- Since the t-statistic (2.40) is between 2.045 and 2.462, the p-value must be between 0.01 and 0.025.

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- Significance level = 5%.
- Since the t-statistic (2.40) is between 2.045 and 2.462, the p-value must be between 0.01 and 0.025.
- Since p-value < significance level, we reject  $NH$  in favor of  $AH$ .

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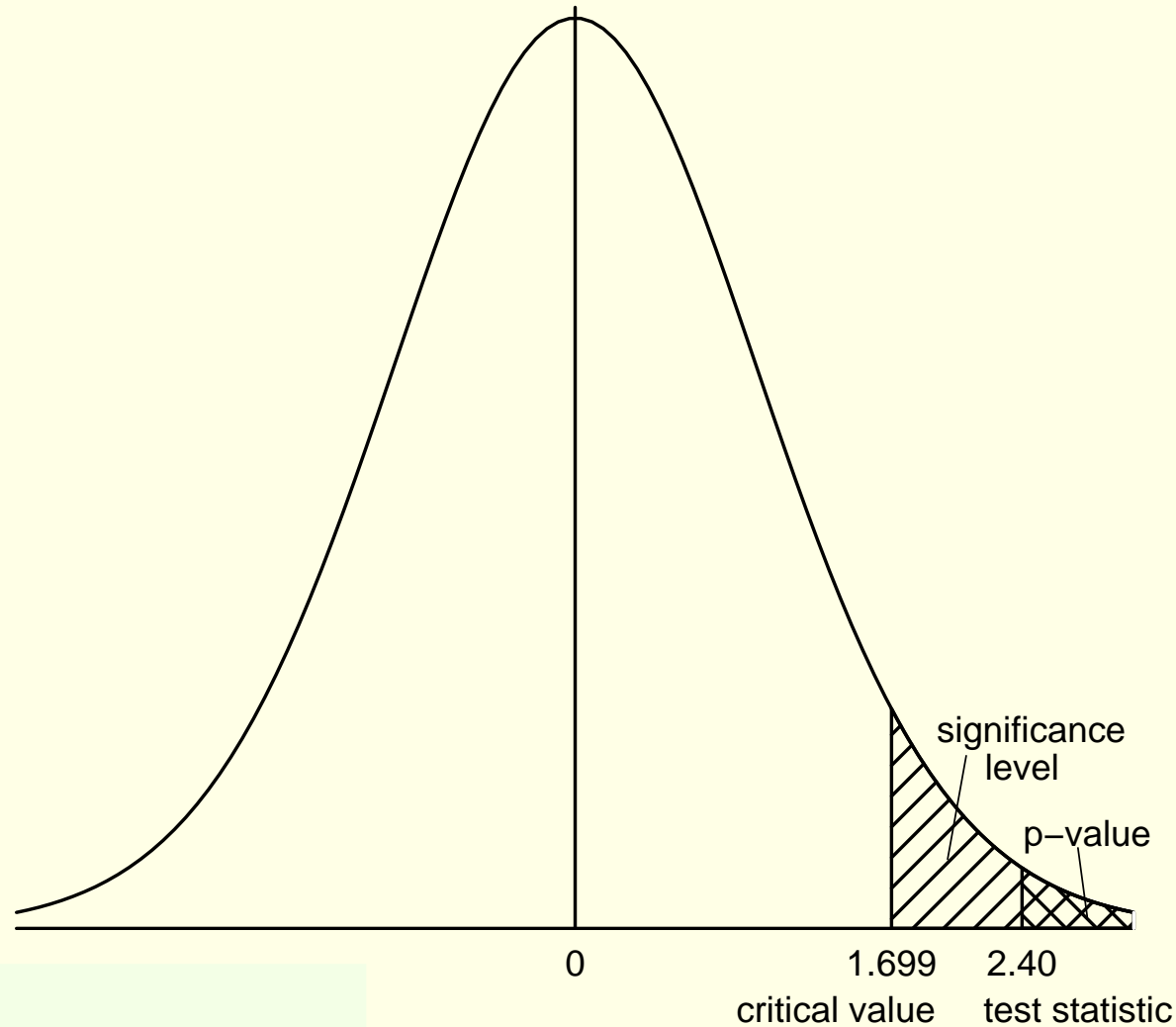
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- Significance level = 5%.
- Since the t-statistic (2.40) is between 2.045 and 2.462, the p-value must be between 0.01 and 0.025.
- Since p-value < significance level, we reject  $NH$  in favor of  $AH$ .
- In other words, the sample data suggest that the population mean is greater than \$255,000 (at a 5% significance level).



# Hypothesis test for home prices example

Test stat. is in rejection region,  $p\text{-value} < \text{signif. level}$ :



1.5 Interval estimation

1.6 Hypothesis testing

Hypothesis testing

The rejection region method

Rejection region example

Hypothesis test for home prices example

The p-value method

P-value example

Hypothesis test for home prices example

One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

Two-tail hypothesis tests

Two-tail hypothesis tests

Hypothesis test errors

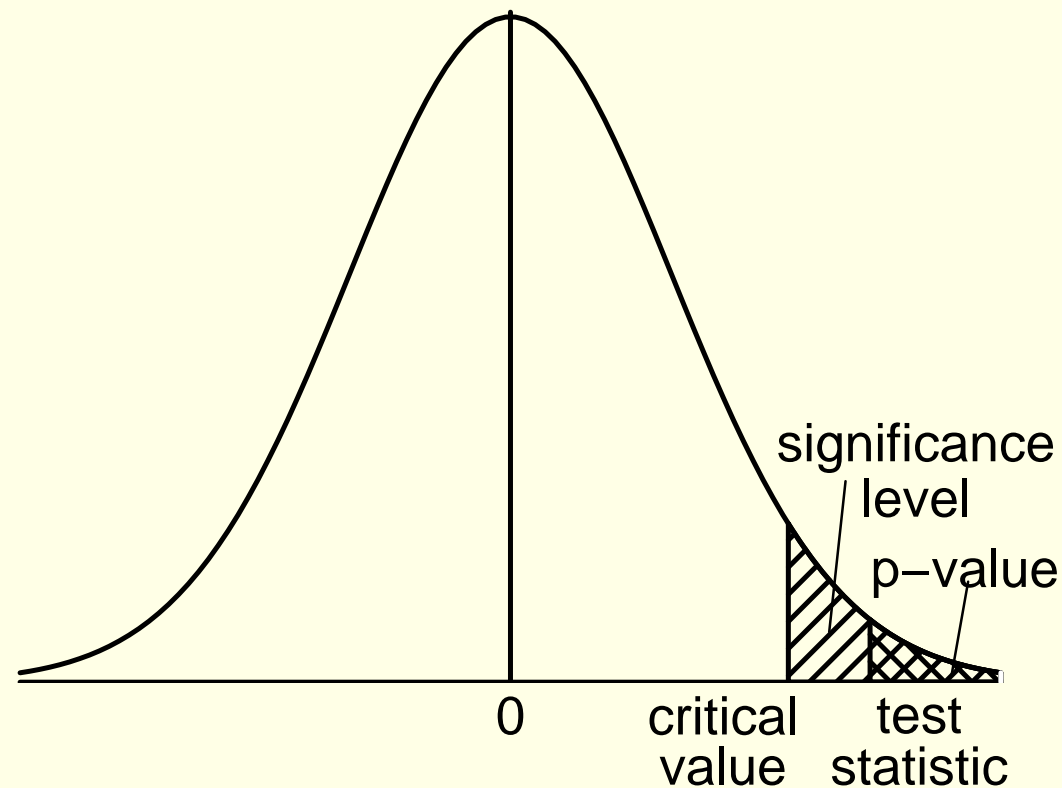
1.7 Random errors and prediction

# One-tail hypothesis tests

E.g.,  $NH: E(Y) = 255$  vs.  $AH: E(Y) > 255$  (@5%).

Test stat. is in rejection region, p-value < signif. level:

## Upper-tail test: reject null



1.5 Interval estimation

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P-value example

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One-tail hypothesis tests

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Two-tail hypothesis tests

Two-tail hypothesis tests

Hypothesis test errors

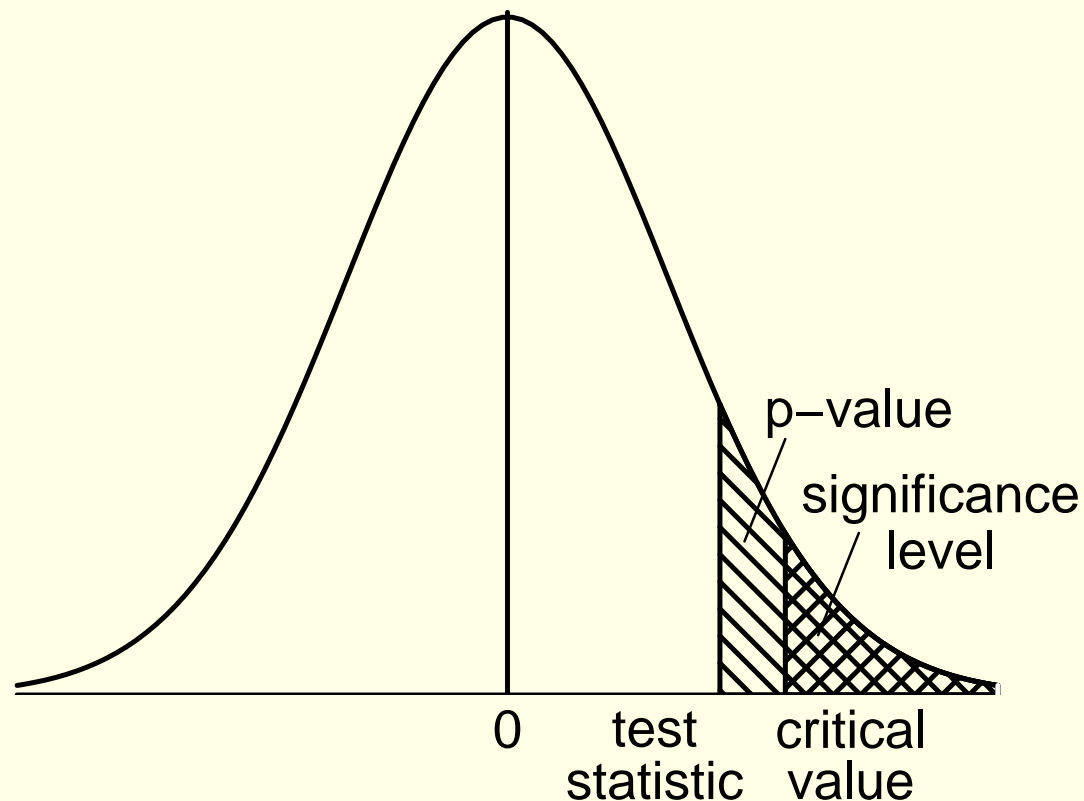
1.7 Random errors and prediction

# One-tail hypothesis tests

E.g.,  $NH: E(Y) = 265$  vs.  $AH: E(Y) > 265$  (@5%).

Test stat. not in rejection region, p-value > signif. level:

**Upper-tail test: do not reject null**



1.5 Interval estimation

1.6 Hypothesis testing

Hypothesis testing

The rejection region method

Rejection region example

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One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

Two-tail hypothesis tests

Two-tail hypothesis tests

Hypothesis test errors

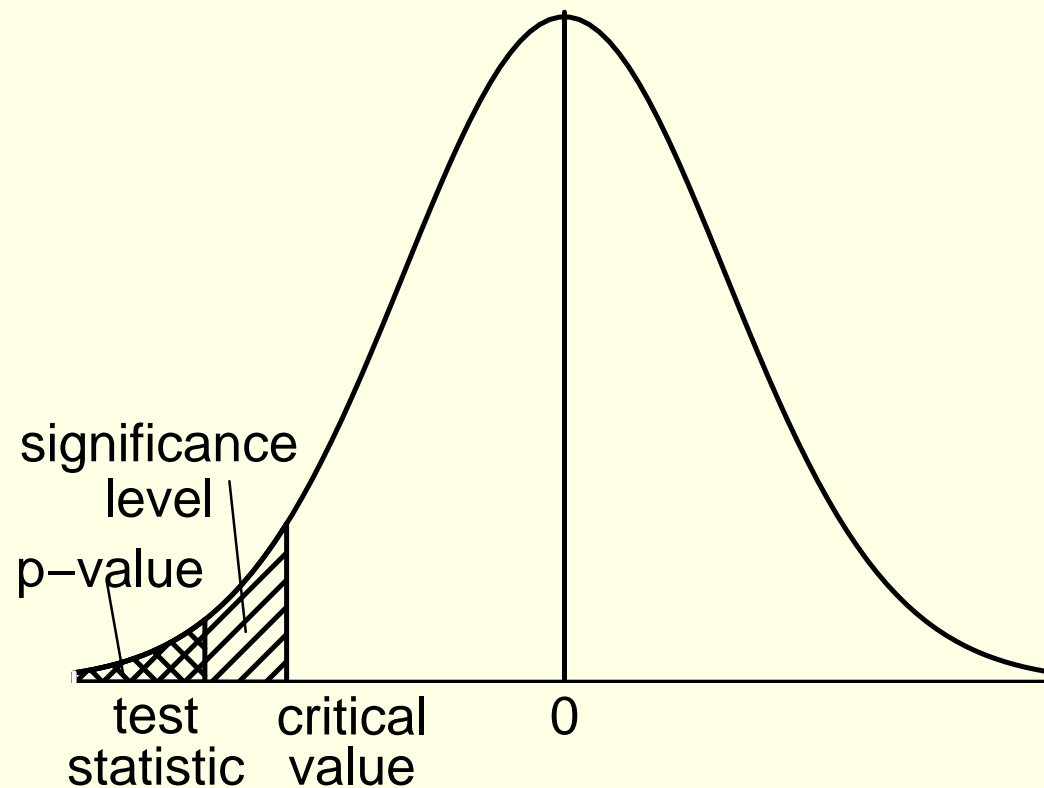
1.7 Random errors and prediction

# One-tail hypothesis tests

E.g.,  $NH: E(Y) = 300$  vs.  $AH: E(Y) < 300$  (@5%).

Test stat. is in rejection region, p-value < signif. level:

**Lower-tail test: reject null**



1.5 Interval estimation

1.6 Hypothesis testing

Hypothesis testing

The rejection region method

Rejection region example

Hypothesis test for home prices example

The p-value method

P-value example

Hypothesis test for home prices example

One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

Two-tail hypothesis tests

Two-tail hypothesis tests

Hypothesis test errors

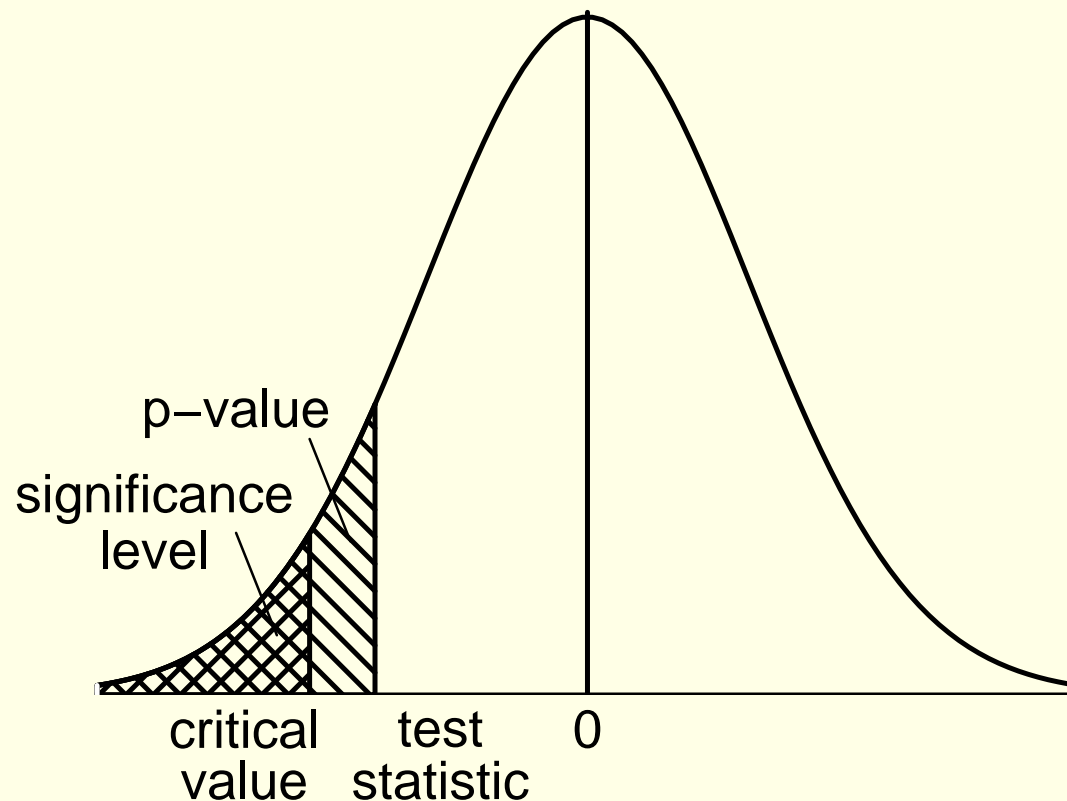
1.7 Random errors and prediction

# One-tail hypothesis tests

E.g.,  $NH: E(Y) = 290$  vs.  $AH: E(Y) < 290$  (@5%).

Test stat. not in rejection region, p-value  $>$  signif. level:

**Lower-tail test: do not reject null**



1.5 Interval estimation

1.6 Hypothesis testing

Hypothesis testing

The rejection region method

Rejection region example

Hypothesis test for home prices example

The p-value method

P-value example

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One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

Two-tail hypothesis tests

Two-tail hypothesis tests

Hypothesis test errors

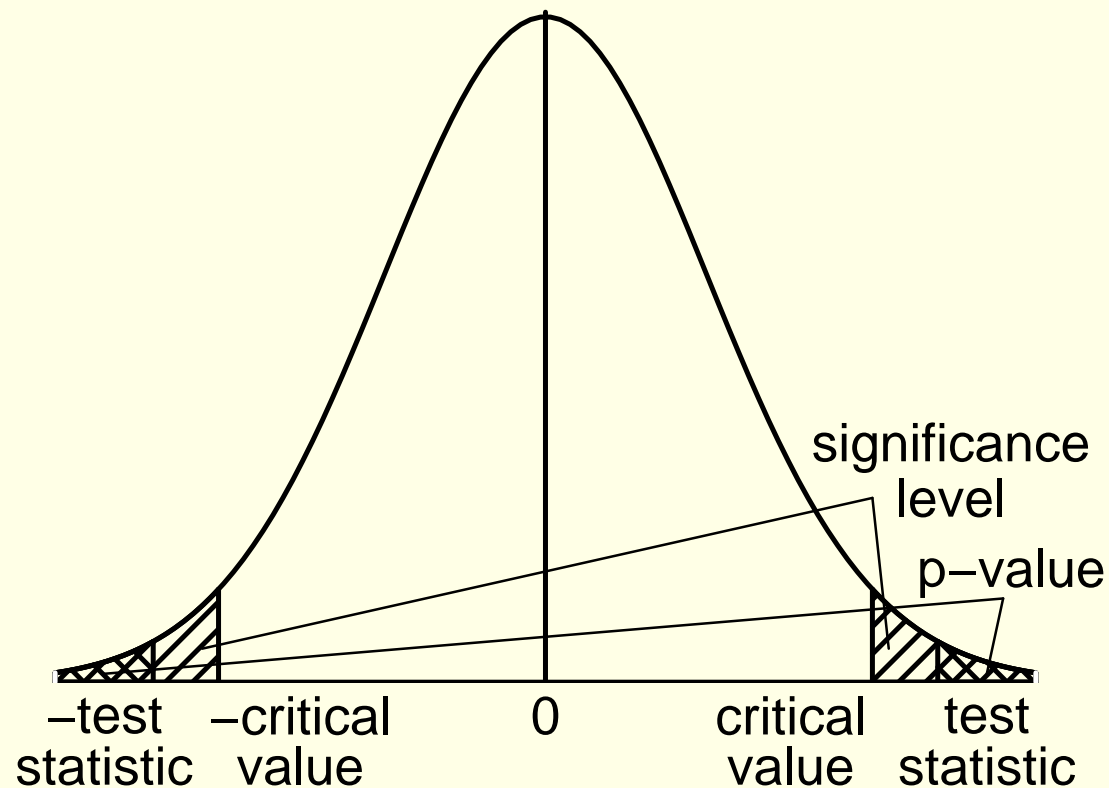
1.7 Random errors and prediction

# Two-tail hypothesis tests

E.g.,  $NH: E(Y) = 255$  vs.  $AH: E(Y) \neq 255$  (@5%).

Test stat. is in rejection region, p-value < signif. level:

## Two-tail test: reject null



1.5 Interval estimation

1.6 Hypothesis testing

Hypothesis testing

The rejection region method

Rejection region example

Hypothesis test for home prices example

The p-value method

P-value example

Hypothesis test for home prices example

One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

One-tail hypothesis tests

Two-tail hypothesis tests

Two-tail hypothesis tests

Hypothesis test errors

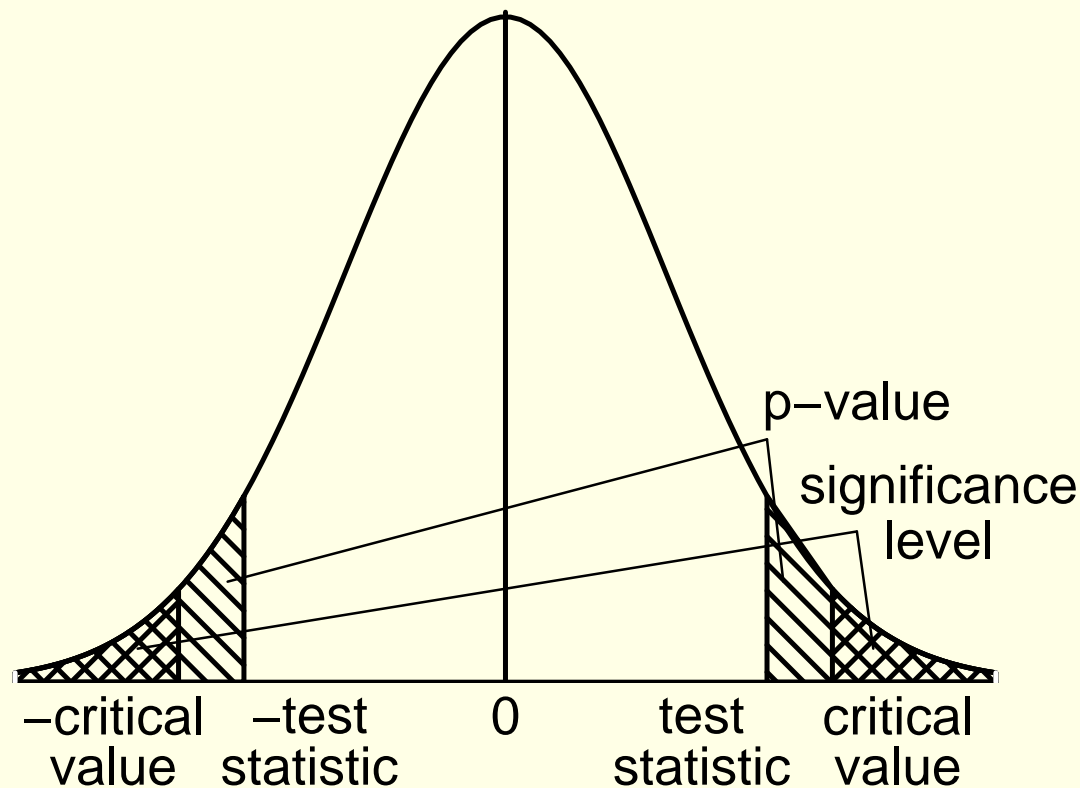
1.7 Random errors and prediction

# Two-tail hypothesis tests

E.g.,  $NH: E(Y) = 265$  vs.  $AH: E(Y) \neq 265$  (@5%).

Test stat. not in rejection region, p-value > signif. level:

**Two-tail test: do not reject null**



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Two-tail hypothesis tests

Hypothesis test errors

1.7 Random errors and prediction

# Hypothesis test errors

- Four possible hypothesis test outcomes:

		Decision	
		Do not reject $NH$ in favor of $AH$	Reject $NH$ in favor of $AH$
Reality	$NH$ true	correct decision	type 1 error
	$NH$ false	type 2 error	correct decision

- Pr(type 1 error) = signif. level; analyst selects this.
- But, setting it too low can increase the chance of a type 2 error occurring.
- Trade-off: set signif. level at 5% (sometimes 1% or 10%); reduce chance of type 2 error by having  $n$  as large as possible, using sound statistical methods.
- Also, use hypothesis tests judiciously and always keep in mind the possibility of making these errors.

1.5 Interval estimation

1.6 Hypothesis testing

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Hypothesis test errors

1.7 Random errors and prediction



1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

**Prediction intervals**

Prediction error  
Calculating prediction intervals

- New problem: predict an individual  $Y$ -value picked at random from the population.
- Is this easier or more difficult than estimating the population mean?

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

**Prediction intervals**

Prediction error  
Calculating prediction intervals

- New problem: predict an individual  $Y$ -value picked at random from the population.
- Is this easier or more difficult than estimating the population mean?
- More difficult: imagine predicting the sale price of a new home on the market (versus estimating the average sale price of homes in this market)—which answer would you be less certain about?

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

Prediction error  
Calculating prediction intervals

- New problem: predict an individual  $Y$ -value picked at random from the population.
- Is this easier or more difficult than estimating the population mean?
- More difficult: imagine predicting the sale price of a new home on the market (versus estimating the average sale price of homes in this market)—which answer would you be less certain about?
- Approach: calculate a *prediction interval*—like a confidence interval but with a larger range of uncertainty.
- Confidence interval: point estimate  $\pm$  estimation uncertainty.
- Prediction interval: point estimate  $\pm$  prediction uncertainty.

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

Prediction error

Calculating prediction intervals

- Model:  $Y_i = E(Y) + e_i$  ( $i = 1, \dots, n$ ).
- $Y$ -value to be predicted:  $Y^* = E(Y) + e^*$ .
- Point estimate of  $Y^*$ ?

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

Prediction error

Calculating prediction intervals

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- $Y$ -value to be predicted:  $Y^* = E(Y) + e^*$ .
- Point estimate of  $Y^*$ ? Sample mean,  $m_Y$ .

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

Prediction error

Calculating prediction intervals

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- $Y$ -value to be predicted:  $Y^* = E(Y) + e^*$ .
- Point estimate of  $Y^*$ ? Sample mean,  $m_Y$ .
- Prediction error:  $Y^* - m_Y = (E(Y) - m_Y) + e^*$ .

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

Prediction error

Calculating prediction intervals

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- Prediction error:  $Y^* - m_Y = (E(Y) - m_Y) + e^*$ .
- Variance of estimation error  $(E(Y) - m_Y)$ :  $s_Y^2/n$ .

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

**Prediction error**

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- Var. of random error ( $e^*$ ):  $s_Y^2$ .



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- Var. of random error ( $e^*$ ):  $s_Y^2$ .
- Var. of prediction error  $(Y^* - m_Y)$ :  $s_Y^2(1 + 1/n)$ .

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

Prediction error

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- Var. of random error ( $e^*$ ):  $s_Y^2$ .
- Var. of prediction error ( $Y^* - m_Y$ ):  $s_Y^2(1 + 1/n)$ .
- Confidence interval for  $E(Y)$ :  
 $m_Y \pm t\text{-percentile}(s_Y/\sqrt{n})$ .

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

Prediction error

Calculating prediction intervals

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- Prediction interval for  $Y^*$ :  
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1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

Prediction error

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- Prediction interval for  $Y^*$ :  
 $m_Y \pm t\text{-percentile}\left(s_Y\sqrt{1+1/n}\right)$ .
- Which is wider?

# Calculating prediction intervals

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

Prediction intervals

Prediction error

Calculating prediction intervals

- Example: home prices  $Y_1, \dots, Y_{30}$ .
- Sample mean,  $m_Y$ , is 278.603.
- Sample standard deviation,  $s_Y$ , is 53.8656.
- Calculate an 80% prediction interval for  $Y$ .

# Calculating prediction intervals

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

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- 90<sup>th</sup> percentile of  $t_{29}$  is 1.311.

# Calculating prediction intervals

1.5 Interval estimation

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- 90<sup>th</sup> percentile of  $t_{29}$  is 1.311.
- $m_Y \pm 90^{\text{th}} \text{ percentile} \left( s_Y \sqrt{1+1/n} \right) =$   
 $278.603 \pm 1.311 \left( 53.8656 \sqrt{1+1/30} \right) =$   
 $278.603 \pm 71.785 = (206.818, 350.388)$ .

# Calculating prediction intervals

1.5 Interval estimation

1.6 Hypothesis testing

1.7 Random errors and prediction

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- We're 80% confident the sale price of an individual, randomly selected home in this market will be between \$207,000 and \$350,000.



# Calculating prediction intervals

1.5 Interval estimation

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- We're 80% confident the sale price of an individual, randomly selected home in this market will be between \$207,000 and \$350,000.
- Calculate a 90% prediction interval for  $Y$ .